

People Inc. Financial Services

AGENDA

November 3, 2016

6:00 p.m. – Lebanon

1-800-504-8071 pass code 6289188

*6 to mute

*7 to un-mute

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|-----|---|-------------------|
| 1. | Call to Order | Charlotte Mullins |
| 2. | Roll Call/Determination of Quorum | Carolyn Steffey |
| 3. | Approval of Agenda | Charlotte Mullins |
| 4. | Approval of Minutes
*August 11, 2016 | Charlotte Mullins |
| 5. | Financial Report
a. Balance Sheet
b. Capitalization Report
c. Financial Statements | Janet Shrader |
| 6. | Program Report
a). Delinquency Report
b). Portfolio Quality Report
c). Social Impact Report
d). Business Loan Report
e). Consumer Loans Report | Cindy Green |
| 7. | New Markets Tax Credits (NMTC) Program Update
➤ Current Project Update
➤ Pipeline Report
➤ Advisory Committee Report
➤ Advantage Capital Allocation
➤ Prefunding of Kentucky New Markets Allocation and Investment | Bryan Phipps |
| 8. | Warren-Clarke CDBG Update | Cindy Green |
| 9. | Fauquier, Culpeper, Rappahannock CDBG Update | Cindy Green |
| 10. | CDFI Application Outcome | Rob Goldsmith |

People Incorporated of Virginia

Headquarters 1173 West Main Street, Abingdon, VA 24210 **Phone:** 276.623.9000 or 276.466.6527 **Fax:** 276.628.2931 **Email:** info@peopleinc.net

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| 11. | USDA Intermediary Relending Program Application | Rob Goldsmith |
| 12. | Appalachian Regional Commission POWER Grant Application | Rob Goldsmith |
| 13. | SBA Community Advantage Application | Rob Goldsmith |
| 14. | SBA Microloan Application | Rob Goldsmith |
| 15. | Bank Loan Applications | Rob Goldsmith |
| 16. | Meeting Location(s) | Rob Goldsmith |
| 17. | Proposed 2017 Yearly Schedule | Charlotte Mullins |
| 18. | Other Business | Charlotte Mullins |
| 19. | Next Board of Directors' Meeting
*February 9, 2017 – teleconference – 3 p.m. | Charlotte Mullins |
| 20. | Adjournment | Charlotte Mullins |

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