

## People Inc. Financial Services

### AGENDA

November 9, 2017

5:45 p.m. for dinner - Lebanon

6:00 p.m. – teleconference

1-800-504-8071 pass code 6289188

\*6 to mute

\*7 to un-mute

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|----|---|-------------------|
| 1. | Call to Order   | Cameron Forrester |
| 2. | Roll Call/Determination of Quorum   | Carolyn Steffey   |
| 3. | Approval of Agenda  | Cameron Forrester |
| 4. | Approval of Minutes<br>*August 8, 2017  | Cameron Forrester |
| 5. | Financial Report<br>a. Balance Sheet<br>b. Capitalization Report<br>c. Financial Statements   | Janet Shrader     |
| 6. | Program Report<br>a). Delinquency Report<br>b). Portfolio Quality Report<br>c). People Inc. Financial Services Performance Report<br>d). Business Loans Report<br>e). Consumer Loans Report                                     | Barbara Sikora    |
| 7. | New Markets Tax Credits (NMTC) Program Updates<br>➤ LowCountry Biomass<br>➤ Current Project<br>➤ Pipeline Report<br>➤ Advisory Committee Report<br>➤ Kentucky New Markets Allocation and Investment<br>➤ Commonwealth Crossings | Bryan Phipps      |
| 8. | CY2017 New Markets Tax Credits (NMTC) Application - update  | Bryan Phipps      |
| 9. | Northern Piedmont CDBG Update   | Barbara Sikora    |

#### People Incorporated of Virginia

**Headquarters** 1173 West Main Street, Abingdon, VA 24210 **Phone:** 276.623.9000 or 276.466.6527 **Fax:** 276.628.2931 **Email:** [info@peopleinc.net](mailto:info@peopleinc.net)

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|-----|--|-------------------|
| 10. | USDA Intermediary Relending Program Application - Update                           | Bryan Phipps      |
| 11. | US Department of Treasury CDFI fund<br>Financial Assistance Update                 | Bryan Phipps      |
| 12. | Capital Magnet Fund Application - update   | Bryan Phipps      |
| 13. | PIFS Loan Volume and Market Penetration  | Rob Goldsmith     |
| 14. | Proposed 2018 Meeting Schedule   | Cameron Forrester |
| 15. | Other Business   | Cameron Forrester |
| 16. | Next Board of Directors' Meeting<br>*February 8, 2017 - 3:00 p.m. – teleconference | Cameron Forrester |
| 17. | Adjournment  | Cameron Forrester |

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